

Founded in 2006, LRS Healthcare is a leading medical staffing provider that connects nursing and allied healthcare professionals to incredible facilities, helping people reach their true potential and healthcare employers provide the best patient care possible.

While implementing Bullhorn One LRS Healthcare contacted Kyloe to streamline internal processes and increase submission rates by automating contract generation so their consultants can spend more time building strong relationships with candidates and companies.

Our solution was Kyloe AwesomeDocs – the end-to-end document management system for Bullhorn designed with staffing in mind.

## Challenges

1. Consultants spending up to 30 minutes generating contracts taking time away from other valuable activities like improving client and candidate experience.
2. Manual tasks resulting in work duplication and errors resulting from manual input.
3. Using signature solution that was outside of Bullhorn meant longer workflows and negatively impacted placement rates.
4. Storing information outside of Bullhorn resulted in missing critical data and therefore lower ROI.
5. Inefficient auditing and reporting processes.

## LRS key objectives

1. Accelerate the contract process to allow for a higher volume of submissions, increasing placement rates.
2. Improve visibility, collaboration and document accuracy to reduce compliance risks.
3. Integrate generation and signing processes within Bullhorn.
4. Store all contacts centrally within Bullhorn to improve auditing and reporting.
5. Automatically track and update candidate status in Bullhorn.

**"By generating contracts using Kyloe AwesomeDocs we are minimizing our error margins and keeping everything centralized in Bullhorn"**

Amy Knudson, Director of Solutions, LRS Healthcare



## The Kyloe solution

LRS Healthcare challenges will be familiar to many, and these challenges are exactly what Kyloe AwesomeDocs for Bullhorn was created to solve!

Our end-to-end document management system for Bullhorn can integrate with all Bullhorn One entities to offer everything needed to achieve LRS Healthcare objectives and more.



Creates any candidate and client-facing document from any entity in Bullhorn in a matter of clicks



Integrates seamlessly into Bullhorn



Automatically tracks and updates status in Bullhorn

## Results



Reduced contract creation time from 30 minutes to 5 minutes



Reduced compliance risks and streamline reporting



Improved relationships with candidates and clients

**"Kyloe AwesomeDocs has reduced our contract generation time by 84%, from 30 minutes to 5 minutes"**

Amy Knudson, Director of Solutions, LRS Healthcare

