

# Moving from JobAdder to Bullhorn: Setting the stage for digital transformation with Kyloe

## How did you partner with Kyloe?

*We needed an implementation partner to support with our Bullhorn implementation. After 12 years on JobAdder we had a lot of data to migrate, and processes to review and implement - Kyloe came highly recommended from Bullhorn.*

## How did Kyloe help you?

*Kyloe were central to the success of our implementation. Their knowledgeable team supported with everything from data loading to Bullhorn best practice. Kyloe were extremely organised, maintained regular communication and demonstrated agility throughout the project. I would recommend any organisation that's considering changing their CRM to Bullhorn to utilise the skills and service offering from Kyloe.*

## How did the project go?

*Despite numerous challenges (all of which were outside of Kyloe's control and influenced by external third parties), Kyloe remained organised, agile, and positive, delivering the project within expected timelines. The team was fantastic at setting expectations and managing the overall project, including key stakeholder management, and provided user training to ensure adoption post go-live. They also continued to support us after the initial phase of the project concluded which I was extremely grateful for.*

## How has it impacted your business?

*Due to the scale and importance of the project, it was imperative that this landed positively and made the right impact on the business. I'm pleased to say that it has made a huge difference to our operating rhythm, it has positively contributed to our digital transformation strategic plan, setting us up for success in the future.*

*"Kyloe are knowledgeable, personable, tailor their service to your needs, and deliver on promised actions. I can't recommend them enough. So much so, we're exploring utilising them for other services to help us push the boundaries of Bullhorn!"*

**Saffron Goldthorpe, Business Leader | Financial Services @Keegan Adams**