

# Streamlining recruitment compliance with Kyloe AwesomeDocs

A success story with Deverellsmith

*"Implementing Kyloe AwesomeDocs was really easy. We saw the benefits of the time being cut immediately. The DocuSign part of it - 10 out of 10. We couldn't be happier."*

Deverellsmith

## Company profile

Established: **2006** Region: **Global** Industries: **Property and Real Estate** Employees: **51-200 employees**

## Background

Before implementing Kyloe AwesomeDocs, Deverellsmith was juggling multiple disconnected systems to manage critical business processes:

### CV/resume formatting inefficiencies

The team relied on a third-party CV formatting system that, while functional, operated entirely outside their core business platform. This created silos of information and made it impossible to centralise their CV management workflow.

### Compliance and documentation chaos

Compliance documentation - terms of business agreements, right-to-work verifications, and passport logs - was being managed through DocuSign without integration to their main Bullhorn system. This fragmentation led to:

- Documents scattered across team inboxes
- Inconsistent tagging and labelling of documents
- Lost or misfiled compliance records
- Incomplete paper trails (documents were being half-signed, with critical signatures missing from one party)

## Quantifiable impact

The project manager estimated these inefficiencies cost approximately 40 hours per month in administrative time. For a recruitment firm where the average recruiter costs £22,000-£25,000 monthly, that translated to losing the equivalent of one full-time recruiter each month.



*The main benefit for us is being able to track documentation and ensure it's labelled correctly. For terms of business and right-to-work processes, documents come back with the right labels, Bullhorn updates automatically, and we're instantly notified that checks are complete. That's the real strength of the system — everything comes in organised and correctly labelled."*

## The solution: Kyloe AwesomeDocs for Bullhorn

- **Native DocuSign integration:** Compliance documents now automatically route and integrate with Bullhorn, eliminating the need to manually move documents between systems.
- **CV/resume formatting automation:** As an added bonus, the team gained automated CV formatting capabilities.

## Results and impact

### Time savings

40 hours per month recovered. The team now process compliance documents and generate hundreds of CV/resumes in a couple clicks through automated workflows.

### Automated Compliance

Documents now flow directly from Bullhorn to DocuSign and back to Bullhorn with automatic tagging and labelling, categorised correctly without manual intervention.

### Eliminated silos

Documents are now accessible to the entire team in one centralised system eliminating lost documents, incorrect filing, and hunting through inboxes for compliance records.

## Key benefits

If you're a recruitment agency struggling with similar challenges, Kyloe AwesomeDocs delivers:

- Integrated compliance – Connect your document workflows directly to your Bullhorn, eliminating manual data entry and lost documents.
- Automated tagging & organisation – Ensure every document is labelled correctly and automatically routed to the right place.
- Recovered productivity – Free up the equivalent of weeks of recruiter time each month.
- Complete audit trails – Create comprehensive records for compliance and risk management.
- Seamless CV processing – Automate CV formatting alongside your core compliance workflows.

