

isgSearch Recruitment

ISG Search uses Kyløe AwesomeDocs to automate client and candidate contracts directly from Bullhorn, cutting manual admin, reducing errors, and freeing account managers to focus on winning and filling roles.

"We can't imagine going back to the old manual document generation process. Kyløe AwesomeDocs is 10/10. We're really happy with it and the support has been really great..."

Odessa Sapida | Manager, Client Satisfaction at isgSearch

Company profile

Established: 1990 Region: NA Industries: IT, Finance, Accounting, and Engineering Employees: 100+

Background

ISG Search is a North American recruitment firm headquartered in Toronto, specialising in IT, Accounting & Finance, and Engineering roles. Their account managers and recruiters place both contractors and permanent hires generating a high volume of documents. Before Kyløe, they relied on manual document handling and a standalone e-signing process, which struggled to keep pace with their growth ambitions.

The challenge

- **Manual contract creation**

Consultants edited Word templates by hand, printing and scanning documents before sending them for signature, which added significant time to every placement.

- **Disconnected e-signature**

When DocuSign was first introduced, templates had to be uploaded manually and signed contracts were not always attached back to the correct Bullhorn record.

- **Risk of delays and candidate drop-off**

If contracts could not be sent the same day, ISG knew there was a real risk of losing candidates or momentum on a deal.

- **Hidden admin cost**

Account managers were spending valuable selling time on contract admin instead of building relationships and developing new business, limiting their ability to scale without more headcount.

"Being able to send contracts directly without manual intervention is a game-changer. It pulls all the data seamlessly from Bullhorn, saving us significant time and reducing errors."

Odessa Sapida , Manager, Client Satisfaction at isgSearch

The solution: Kyloe AwesomeDocs for Bullhorn

IsgSearch Group implemented Kyloe AwesomeDocs as an end-to-end document automation layer inside Bullhorn, with DocuSign embedded for seamless e-signature. isgSearch can now generate client and candidate contracts "in a matter of clicks" from key Bullhorn entities, automatically pulling accurate data into the right clauses and formats. Signed documents are then saved straight back to the correct Bullhorn placement or contact, creating a single source of truth and a ready-made audit trail.

Key features

**Pull Bullhorn
info straight
into contracts**

**DocuSign
integrated**

**Automatically
save signed
contracts into
Bullhorn**

See Kyloe AwesomeDocs in action

Trusted by more than +250 of the world's leading Bullhorn clients

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