

Eliminating dupes in Bullhorn with Kyloe DataTools

How did you partner with Kyloe?

"The project with Kyloe started after we discovered an increasingly large number of duplicates coming into Bullhorn, with no easy way of removing them.

To solve this problem, we looked for a solution that would fit into our business easily and effectively. It was at that point Kyloe came into the conversation - the DupliKit element of Kyloe DataTools allowed us to effectively merge records automatically and consistently in Bullhorn."

Where was Kyloe able to provide added value to you?

"One of the key causes of the duplicate records was the integrations that we have as part of our Bullhorn. Kyloe have extensive experience in dealing with this type of scenario and we were able to partner closely with them to consider these integrations before starting to merge the records.

We also needed to be mindful of how we merge and based on which criteria we chose to identify the master records. Fortunately for us, DupliKit is extremely user friendly and easy to use, without needing much training.

The Kyloe team was always open to discussions and to help us when we experienced challenges or difficulties in the process."

What was the end result and how has it impacted Dartmouth Partners?

"We have been able to eliminate the dupes in Bullhorn and we now have a clearer understanding of where we can improve our other software integrations and how to more effectively train our teams in relation to duplicates and data management.

Would you recommend working with Kyloe?

"I would recommend partnering with Kyloe without a second thought!

I have personally collaborated with them on at least three projects and they are always extremely professional, knowledgeable, helpful.

Most importantly, they value the relationship instead of considering it just a transaction."

Rares Homm, Digital Learning Specialist, Dartmouth Partners

